



Bring comfort and control to your home with the leading experts in home technology.

WELCOME TO ZENTEC

Every day we strive to deliver technology with comfort, convenience, and control to every client.

We believe that integrity is the central measure in everything we do. Delivering on this promise is why Zentec exists.

Over the last 20 years in business we have adapted and responded to technology and our client's high expectations.

With technology moving so quickly having a well-qualified and experienced automation company on your side, responding to your needs is a must to enjoy the benefits of technology to your lifestyle.

We use the best products in the market, and with the highest accreditations in our service area deliver on what we promise.





PROJECT TIMELINE

Initially we discuss what matters most to you, our client.

Understanding your expectations and bringing into frame the right technology outcomes to deliver lasting value is key to how we do business.

The budget is always important, and with integrity as a guide we always seek to deliver the best value outcome. Once the goals and budget have been determined, we get to work on the technical documentation and project planning.

With the business owner an MBA graduate, there is significant focus on project management and tight project controls.

We are experts in our field and work closely with other contractors to deliver seamless installation of technology.

Communication in the working relationships between all parties is pivotal to great outcomes.

At the final stages of installation our attention turns back to you the client to make sure that the result is exactly as you want it.

The client hand over is staged with the initial walk through and user explanation and regular follow ups over the first few weeks and months of use. During this time, the "as built" documentation and warranty information is provided to make future service easy.

More than 75% of our business is based on referrals, with some client relationships lasting over 20 years and several properties.



SERVICES OVERVIEW

Imagine your homes electrical and electronic systems working in harmony, and hidden from view, all operating from your fingertips or voice.

When the security system is turned on, the lights and audio-visual systems are switched off, the doors and gate lock, and heating and cooling systems are set back for least energy consumption.

There are many good DIY products on the market, most are not designed to work together with other systems.

Despite the promise from the likes of Apple Home, there are no truly integrated DIY products.

Our focus is on integrated complete end to end solutions with products designed for this purpose.

We at Zentec are with you through the technology journey, from consultation and design, construction and after sales service and support.

As the longest serving, most qualified and experienced home automation business in the region we are often called to take over unfinished projects and existing installations.

With integrity as the central measure, we work as a client advocate when taking over projects started by other companies.

It is important to have a solid plan to resolve design and execution of technology for a long-term trouble-free experience.

At completion of works full documentation of the systems along with software files are handed over for future service.

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PACKAGE PRICING



We at Zentec have developed some package pricing to help guide the choice of technology and budget. There are many options from entry level to a fully customised design and scope of works.

Our entry level bronze package covers basic security, Wi-Fi and outdoor speakers.

The silver level package has the bronze components with the addition of a basic camera system, front door lock control, and additional pair of speakers and control system with remote access by iPhone and iPad both in home and away from home.

The gold level package has a security system with front door lock and code pad, camera system, multiple Wi-Fi points, outdoor speakers, main living room speakers, second living room speakers, intercom, 6 points of smart lighting, control system with remote access by iPhone and iPad both in home and away from home.

Beyond the gold package we consult and custom design the technology to suit exacting needs.

With great variance in architectural home design and construction methods, time is spent to develop the scope of works and meet high expectations of a premium home.

HOME THEATRE & DESIGN

Zentec takes pride in providing professional services and quality design and documentation forms the body of quality work.

The design and planning work is paramount to good project management. There are changes in every project as they progress and being able to refer to the engineering for accurate time and cost changes gives piece of mind, that you the client won't have to worry about unexpected cost over runs, or poor system performance.

We work at the highest levels of excellence with pride in every project.

Home theatres are area of expertise we excel at. Many businesses sell quality equipment, but the real ability to delivery on an awesome theatre experience is knowing how to design the space for maximum delivery of sound and vision.

Considering the sound ratings of materials and how different surfaces affect sound and light is as important as equipment choice.

Being involved in the building structure and fabric choices for a theatre space sets us apart from retail outlets and other product orientated businesses.

Once you have had a truly awesome theatre experience you just can't go back to average sound and vision.

- Ian Corless



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INTERNET, DATA AND WI-FI

In today's fast-paced world there are a lot of devices that need to be connected and a strong data backbone is critical.

We use commercial grade data switches, cabling and wi-fi points for a robust network.

SECURITY SYSTEMS, ACCESS CONTROL, CAMERAS

With our modern lifestyles, being able to control the security system from anywhere, view the cameras from anywhere and open the front door brings home security into the modern era.

We build in remote access for quick service and support to make sure every client has a good experience with technology.

SMART LIGHTING

We at Zentec started the building technology journey with smart lighting in 1998. Lighting has evolved significantly in the last two decades and now includes control of blinds, curtains, windows, and external shade systems. The latest in smart lighting is circadian rhythms to mimic the natural changes of sun light on internal spaces.

AUDIO VISUAL SYSTEMS

With the high quality and large variety of content available through streaming services we can bring awesome audio and visual experiences to any space. We are qualified THX experts and can deliver the highest-level home theatre experience.

SYSTEM INTEGRATION

The final piece of the home automation puzzle is to bring the remaining electrical and electronic services into the control system. We are experienced at integrating air con and heating systems, security, doors and gates, solar power generation, pools, spas and practically any other system.

NEXT GENERATION TECHNOLOGIES

The next generation of technology is based around voice control and geo-fencing. At Zentec we can bring voice control to every element of your home automation system.

Geo fencing is setting up the home to respond when your phone passes through for example a map location and open the gate, and turn on the welcome lights at night.

THE CONNECTED HOME

Today we can connect and control almost any electric and electronic device within a building.

Not all products are designed for an integrated system, and that is where the Zentec expertise in design is pivotal in getting the technology right for a seamless experience.

The buildings design aesthetic is an important part of our focus. Delivering on the architect's style brief, is key to good technology delivery.





CONTACT ZENTEC

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REC (Registered Electrical Contractor)

Austel (Telecommunications)

Security License (Victoria Police)

THX (Highest industry standard for audio and video excellence)

Manufacturer specific qualifications.

Key Suppliers

Control4, Clipsal CBus, KNX, Innerange Security,
EKey (Fingerprint Readers), Triad (speakers), Pakedge (data networks and Wi-Fi)

We are consultants to industry and accredited trainers with:

CEDIA (Custom Electronics Design Industry Association),

